



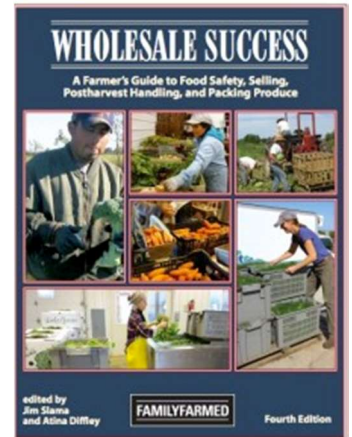
SAVE THE DATE!

5 Workshop Locations Across Washington

LEARN ABOUT:

- Food Safety Best Practices
- Post-Harvest Handling
- Cleaning and Drying
- Working with Wholesale Buyers
- Maintaining the Cold Chain
- Packing and Grading

Participating farmers will receive a **FREE** copy of the *Wholesale Success* manual. Normally a \$70 value, this over 300 page manual is newly updated and in its fifth printing. *Wholesale Success* covers up-to-date best practices information on food safety, postharvest handling, packing, business management, marketing, and crop-specific profiles for over 100 crops.



Our trainer, Atina Duffley, is an organic farmer and author of the 2012 award winning memoir, *Turn Here Sweetcorn: Organic Farming Works*.

North Central Washington

Date: January 12th, 2018
Location: Pateros, WA
Host: WSDA & Regional Partners
Registration: <http://bit.ly/2jAZnNo>

Northwest Washington

Date: January 16th, 2018
Location: Carnation, WA
Host: SnoValley Tilth
Registration: <http://bit.ly/2AMNWNi>

Southwest Washington

Date: January 22nd, 2018
Location: Vancouver, WA
Host: WSDA & Regional Partners
Registration: <http://bit.ly/2nm06XU>

Southeast Washington

Date: February 27th, 2018
Location: Walla Walla, WA
Host: WSDA & Regional Partners
Registration: TBA

Northwest Washington

Date: March 1st, 2018
Location: Everson, WA
Host: Cloud Mountain Farm Center
Registration: TBA

For more information please contact:

WSDA Regional Markets Team (Katie Lynd) at klynd@agr.wa.gov or 206-256-6110
 Cloud Mountain Farm Center at info@cloudmountainfarmcenter.org or 360-966-5859
 SnoValley Tilth at info@snovalleytilth.org or 425-270-8469

What Farmers Are Saying:

“Tremendous resource!”
 “Easily one of the best presentations I have heard on anything anywhere!”
 “Wonderful! Lots of very useful, actionable information that will help me grow my farm business.”
 “Atina Duffley did an excellent job! Good presentation from someone who has actually been a grower.”



Washington
State Department of
Agriculture

